

## FinShip Profile

FinShip is a Rotterdam based maritime corporate financing boutique, owned by management, senior personnel and private investors. FinShip was established in 2000 (in that time assisted by V.Ships and a commercial bank) with a view to provide high-level and reliable financial services to companies and institutions committed to the shipping industry. The FinShip team consists of the following people:

### FinShip BV, UTRECHT

Managing Directors	Focko Nauta and Mark Nieuwland
Senior associate	Leo Bloemheuvel
Senior consultant	Paul van Baasbank
Administration	Petry Straten

### FinShip Turkey, ISTANBUL (since 2006)

Management	Aslan Paksoy
------------	--------------

### FinShip Greece, PIRAEUS (since 2008)

Management	Marios Kyriakopoulos
------------	----------------------

### Partners

#### Erasmus Shipinvest, PIRAEUS

Business	Dry cargo ship investments with focus on China / Greece
Management	John Su

#### Finamar, VLIST

Business	Private equity and financial engineering
Management	Bote de Vries

#### Caraad, GRONINGEN

Business	Structuring tax leases
Management	Wietze Hoekstra

FinShip has a loyal client base, consisting of:

1. Medium-large sized ship owners in a/o NW Europe, Greece, Italy, Turkey, and Black Sea region
2. Financial institutions and investors in Europe and US
3. Shipping investors in Europe

For these clients FinShip performs the following services:

#### Private maritime funding (clients: Ship owners)

Equity / Mezzanine / Bank debt / Financially driven charter transactions

#### Maritime corporate finance & (tax) consultancy (clients: Ship owners)

Project assistance & management / Structuring tax driven leases / Confidential sale & purchase + chartering

#### Maritime investment services (clients: financial institutions, financial investors and investment funds)

Portfolio & reality checks / Investment advisory & management / asset management

Since its initiation, *FinShip* has arranged more than Usd 1.5 billion in funding for shipping companies from private partners like financial institutions, investment funds, and counterparts in charter transactions.

With several shipping companies there are on-going consultancy contracts, where resources are provided only when needed.

*FinShip* has furthermore bought and sold several vessels in connection with such financial mandates, and successfully brought companies together in M&A transactions.

*FinShip* has done investment checks and management consultancy for various major European banks and financial investors, and is currently involved as advisor to a Dutch shipping investment fund and several ship finance banks.

*FinShip* has together with partners structured tax lease transactions with Dutch as well as International clients.

In 2010 Erasmus Shipinvest was established together with Keen Maritime Services in Greece/Netherlands focusing on dry cargo investments with Chinese participation. The largest private dry bulk owner/ship manager, Sea Star Ships Management, is a strategic partner herein.

*FinShip* is not in the business to earn a quick buck in a one-off transaction, but aims at being a partner for the longer term and looks for a natural fit with its clients, jointly setting out mutually beneficial financial strategies and targets.

*FinShip*, The Netherlands  
Visschersplein 160-12  
3511 LX Utrecht-The Netherlands  
Tel: +31 30 2330377 / Fax: +31 30 2330370  
[info@finship.com](mailto:info@finship.com)

*FinShip* Turkey  
29 Ekim Sokak Mega Life Residence A-Blok Da: 5  
Ataşehir Istanbul-Turkey  
Tel: +90 212 3479090 / Fax: +90 212 3479505  
[info@finshipturkey.com](mailto:info@finshipturkey.com)

*FinShip* Hellas  
Leoforos Poseidonos 46  
17455 Alimos-Greece  
Tel: + 30 210 4183551 / Fax: + 30 210 4183554  
[info@finshiphellas.gr](mailto:info@finshiphellas.gr)

Erasmus *Shipinvest*  
[www.erasmusshipinvest.com](http://www.erasmusshipinvest.com)

You will find our company website at:

[www.FinShip.com](http://www.FinShip.com)